

Message Text

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DRAFTED BY XMB:HDUDLEY

APPROVED BY EB/IFD/ODF:RANDOLPH A. SWART

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EA/ANP:HAROLD NELSON

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FM SECSTATE WASHDC

TO AMCONSUL MELBOURNE

INFO AMEMBASSY CANBERRA

AMCONSUL SYDNEY

UNCLAS STATE 057356

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: EXIMBANK TEAM VISIT TO MELBOURNE

1. HOWARD S. TURK, ECONOMIST, ASIA DIVISION; GERALD D. SOLOMON, LOAN OFFICER, ASIA DIVISION; AND HENRY A. DUDLEY JR., LOAN OFFICER, COOPERATIVE FINANCING FACILITY (CFF) DIVISION, TO COMPRISE TEAM. TEAM WILL MAKE BUSINESS CALLS IN MELBOURNE MARCH 29.

2. PURPOSE OF THE VISIT IS TO CONSULT WITH GOVERNMENT OFFICIALS AND BUSINESSMEN, DISCUSS NEW BUSINESS OPPORTUNITIES, REVIEW EXIMBANK PROJECTS, AND MEET WITH CFF BANK OFFICIALS.

3. TEAM ARRIVING AUCKLAND MARCH 20. LEAVE AUCKLAND MARCH 23 FOR WELLINGTON. LEAVE WELLINGTON MARCH 26 FOR CHRISTCHURCH. LEAVE CHRISTCHURCH MARCH 28 FOR MELBOURNE. LEAVE MELBOURNE MARCH 29 FOR SYDNEY. DUDLEY TO LEAVE SYDNEY APRIL 2 FOR STATES. SOLOMON, TURK TO LEAVE SYDNEY APRIL 1 FOR PORT MORESBY TO RETURN SYDNEY APRIL 2. LEAVE SYDNEY FOR SINGAPORE APRIL 4.

4. TEAM ARRIVING MARCH 28 ON TRANS AUSTRALIA 405 AT 11:45. PLEASE MAKE RESERVATIONS FOR THREE SINGLES FOR NIGHT OF MARCH 28 AT SHERATON HOTEL.

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5. REQUEST CONGEN MAKE APPOINTMENTS FOR DUDLEY WITH THE FOLLOWING:
FINANCIAL OFFICERS OF THE FOLLOWING:

UTAH DEVELOPMENT COMPANY
MELBOURNE, AUSTRALIA

HAMERSLEY IRON PTY.
MELBOURNE, AUSTRALIA

COSTAIN AUSTRALIA LTD.
147 EASTERN ROAD, MELBOURNE, AUSTRALIA

AND THE FOLLOWING CFF BANKS:

TRICONTINENTAL CORPORATION LIMITED
303 COLLINS STREET
MELBOURNE, AUSTRALIA
ATTN: MR. GEOFFREY F. REDENBACH

AUSTRALIAN INTERNATIONAL FINANCE CORP.
MELBOURNE
ATTN: MR. W.SM WATSON

AUSTRALIA AND NEW ZEALAND BANKING GROUP LTD.
351 COLLINS STREET
MELBOURNE, AUSTRALIA
ATTN: MR. R.W. DAVIDSON

IF ANY OF THE ABOVE APPOINTMENTS CANNOT BE ARRANGED PLEASE SUBSTITUTE
WITH ONE OR MORE OF THE FOLLOWING ALTERNATIVES:

AUSTRALIAN RESOURCES DEVELOPMENT BANK
379 COLLINS STREET
MELBOURNE, AUSTRALIA
ATTN: MR. R. G. MCCROSSIN

CHASE N.B.A. GROUP, LTD.
MELBOURNE, AUSTRALIA
ATTN: MR. JOHN C. LINKER

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COMMERCIAL BANK OF AUSTRALIA
335-339 COLLINS STREET
MELBOURNE, AUSTRALIA
ATTN: MR. F. L. EBERHARD

ANSETT AVIATION
MELBOURNE

METALS EXPLORATION
20 LITTLE COLLINS STREET
MELBOURNE

6. TURK AND SOLOMON TO REQUEST APPOINTMENTS IN MELBOURNE IN SEPARATE
CABLE. THANK YOU FOR YOUR ASSISTANCE.
KISSINGER

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